

Dear valued partner,

We are closely monitoring all developments related to the COVID-19 pandemic. To support you in this difficult time, we have made some changes to our processes.

### Good news about your remuneration

We understand that your remuneration could be impacted by this crisis. Effective April 1, 2020, we are postponing charge backs of commissions due to cancellations or lapses received as of this date, for a period of 60 days.

#### **Update on premiums payment**

To provide answers to your questions, we have updated our <u>FAQ</u>. We have clarified our answer regarding the payment of premiums for clients experiencing financial difficulties.

New questions have also been included. To learn more, see our complete FAQ.

#### **Blue Vision products**

Please be advised that in order to help your clients go through this crisis, no premium increase is planned for Blue Vision products on June 1, 2020.

For more information, please contact your Business Development Manager:

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